## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# FORM 6-K

REPORT OF FOREIGN PRIVATE ISSUER PURSUANT TO RULE 13a-16 OR 15d-16 UNDER THE SECURITIES EXCHANGE ACT OF 1934

For the month of August 2023

Commission File Number: 001-36397

# Weibo Corporation

(Registrant's Name)

8/F, QIHAO Plaza, No. 8 Xinyuan S. Road Chaoyang District, Beijing 100027 People's Republic of China (Address of Principal Executive Offices)

Indicate by check mark whether the registrant files or will file annual reports under cover of Form 20-F or Form 40-F.

Form 20-F 🗵 Form 40-F o

## EXHIBIT INDEX

Exhibit No.	Description
<u>99.1</u>	Press Release regarding Financial Results for the Second Quarter Ended June 30, 2023 issued by Weibo Corporation on August 24, 2023

### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

## WEIBO CORPORATION

Date: August 24, 2023

By: /s/ Fei Cao

Fei Cao Chief Financial Officer

#### Weibo Reports Second Quarter 2023 Unaudited Financial Results

BEIJING, China – August 24, 2023 – Weibo Corporation ("Weibo" or the "Company") (NASDAQ: WB and HKEX: 9898), a leading social media in China, today announced its unaudited financial results for the second quarter ended June 30, 2023.

"We are pleased with the recovery of our business and improvement of our operating efficiency this quarter," said Gaofei Wang, CEO of Weibo. "During this quarter, our user community experienced continuous healthy growth, with ongoing execution of effective channel and operational strategies. For content ecosystem, on top of solid growth of traffic and content consumption around Weibo's advantageous areas, such as entertainment and hot trends, we also beefed up our investment in key vertical areas, in the hope of reinforcing our comprehensive content ecosystem. On monetization, our advertising business exhibited a steady recovery from the previous quarter, contributing to further improvement in our operating margin for the second quarter. In July 2023, we distributed special cash dividends of US\$0.85 per ordinary share or ADS, totaling approximately US\$200 million, reaffirming our commitment to returning value to our shareholders."

#### Second Quarter 2023 Highlights

- Net revenues were US\$440.2 million, a decrease of 2% year-over-year or an increase of 5% year-over-year on a constant currency basis <sup>[1]</sup>.
- Advertising and marketing revenues were US\$385.7 million, flattish year-over-year or an increase of 7% year-over-year on a constant currency basis [1]
- Value-added service ("VAS") revenues were US\$54.6 million, a decrease of 16% year-over-year, or a decrease of 10% year-over-year on a constant currency basis <sup>[1]</sup>.
- Income from operations was US\$123.5 million, representing an operating margin of 28%.
- Net income attributable to Weibo's shareholders was US\$81.4 million and diluted net income per share was US\$0.34.
- Non-GAAP income from operations was US\$153.8 million, representing a non-GAAP operating margin of 35%.
- Non-GAAP net income attributable to Weibo's shareholders was US\$126.4 million and non-GAAP diluted net income per share was US\$0.53.
- Monthly active users ("MAUs") were 599 million in June 2023, a net addition of approximately 17 million users on a year-over-year basis. Mobile MAUs represented 95% of MAUs.
- · Average daily active users ("DAUs") were 258 million in June 2023, a net addition of approximately 5 million users on a year-over-year basis.

<sup>[1]</sup> On a constant currency (non-GAAP) basis, we assume that the exchange rate in the second quarter of 2023 had been the same as it was in the second quarter of 2022, or RMB6.60=US\$1.00.

#### Second Quarter 2023 Financial Results

For the second quarter of 2023, Weibo's total net revenues were US\$440.2 million, a decrease of 2% compared to US\$450.2 million for the same period last year.

Advertising and marketing revenues for the second quarter of 2023 were US\$385.7 million, flattish compared to US\$385.6 million for the same period last year. Advertising and marketing revenues excluding ad revenues from Alibaba were US\$358.9 million, a decrease of 1% compared to US\$361.8 million for the same period last year.

VAS revenues for the second quarter of 2023 were US\$54.6 million, a decrease of 16% year-over-year compared to US\$64.6 million for the same period last year. The decrease of VAS revenues was mainly due to the recognition of one-time technical service fee in the same period last year and less revenue contribution from membership service.

Costs and expenses for the second quarter of 2023 totaled US\$316.8 million, a decrease of 11% compared to US\$356.2 million for the same period last year.

Income from operations for the second quarter of 2023 was US\$123.5 million, compared to US\$93.9 million for the same period last year. Operating margin was 28%, compared to 21% last year. Non-GAAP income from operations was US\$153.8 million, compared to US\$145.3 million for the same period last year. Non-GAAP operating margin was 35%, compared to 32% last year.

Non-operating loss for the second quarter of 2023 was US\$13.8 million, compared to a loss of US\$47.4 million for the same period last year. Non-operating loss for the second quarter of 2023 mainly included a US\$16.9 million net loss from fair value change of investments, primarily resulted from fair value change of investment in Didi Global Inc. (OTC Pink: DIDIY), which was excluded under non-GAAP measures.

Income tax expenses were US\$25.5 million, compared to US\$17.5 million for the same period last year.

Net income attributable to Weibo's shareholders for the second quarter of 2023 was US\$81.4 million, compared to US\$28.3 million for the same period last year. Diluted net income per share attributable to Weibo's shareholders for the second quarter of 2023 was US\$0.34, compared to US\$0.12 for the same period last year. Non-GAAP net income attributable to Weibo's shareholders for the second quarter of 2023 was US\$126.4 million, compared to US\$109.7 million for the same period last year. Non-GAAP diluted net income per share attributable to Weibo's shareholders for the second quarter of 2023 was US\$0.53, compared to US\$0.46 for the same period last year.

As of June 30, 2023, Weibo's cash, cash equivalents and short-term investments totaled US\$2.8 billion. For the second quarter of 2023, cash provided by operating activities was US\$142.5 million, capital expenditures totaled US\$3.3 million, and depreciation and amortization expenses amounted to US\$14.5 million.

#### **Board Change**

The Company announced that Mr. Bo Liu has been appointed as a director to the Board of Directors of the Company (the "**Board**") and Mr. Pen Hung Tung has resigned from the Board, effective as of August 23, 2023.

Mr. Liu is currently the President of Alibaba's Taobao and Tmall Group, Alimama, and Xianyu. He was appointed as the Vice President of Alibaba Group in March 2020. He joined Alibaba in 2005 and held various positions, including the President of Taobao University, General Manager of Juhuasuan, and General Manager of Tmall's Operations Division. Mr. Liu received his bachelor's degree in Aviation Mechanical Design from Zhengzhou University of Aeronautics and held an EMBA degree in Business Administration from the Chinese University of Hong Kong.

The Company would like to thank Mr. Pen Hung Tung for his dedicated service to the Board and contributions to the Company. At the same time, the Company would like to welcome Mr. Bo Liu to the Board and believes that Mr. Liu's perspectives and experiences will provide valuable guidance to the Company's development.

#### **Conference Call**

Weibo's management team will host a conference call from 7:00 AM to 8:00 AM Eastern Time on August 24, 2023 (or 7:00 PM – 8:00 PM Beijing Time on August 24, 2023) to present an overview of the Company's financial performance and business operations.

Participants who wish to dial in to the teleconference must register through the below public participant link. Dial in and instruction will be in the confirmation email upon registering.

Participants Registration Link: https://register.vevent.com/register/BI59522cdba0784489bd072fa4fb46c60e

Additionally, a live and archived webcast of this conference call will be available at http://ir.weibo.com.

#### **Non-GAAP Financial Measures**

This release contains the following non-GAAP financial measures: non-GAAP income from operations, non-GAAP net income attributable to Weibo's shareholders, non-GAAP diluted net income per share attributable to Weibo's shareholders and adjusted EBITDA. These non-GAAP financial measures should be considered in addition to, not as a substitute for, measures of the Company's financial performance prepared in accordance with U.S. GAAP.

The Company's non-GAAP financial measures exclude stock-based compensation, amortization of intangible assets resulting from business acquisitions, non-cash compensation cost to non-controlling interest shareholders, impairment of intangible assets, net results of impairment and provision on investments, gain/loss on sale of investments and fair value change of investments, non-GAAP to GAAP reconciling items on the share of equity method investments, non-GAAP to GAAP reconciling items for the income/loss attributable to non-controlling interests, income tax expense related to the amortization of intangible assets resulting from business acquisitions and fair value change of investments (other non-GAAP to GAAP reconciling items have no tax effect), and amortization of issuance cost of convertible debt, senior notes and long-term loans. Adjusted EBITDA excludes interest income, net, income tax benefits/expenses, and depreciation expenses.

The Company's management uses these non-GAAP financial measures in their financial and operating decision-making, because management believes these measures reflect the Company's ongoing operating performance in a manner that allows more meaningful period-to-period comparisons. The Company believes that these non-GAAP financial measures provide useful information to investors and others in the following ways: (i) in comparing the Company's current financial results with the Company's past financial results in a consistent manner, and (ii) in understanding and evaluating the Company's current operating performance and future prospects in the same manner as management does. The Company also believes that the non-GAAP financial measures provide useful information to both management and investors by excluding certain expenses, gains/losses and other items (i) that are not expected to result in future cash payments or (ii) that are non-recurring in nature or may not be indicative of the Company's core operating results and business outlook.

Use of non-GAAP financial measures has limitations. The Company's non-GAAP financial measures do not include all income and expense items that affect the Company's operations. They may not be comparable to non-GAAP financial measures used by other companies. Accordingly, care should be exercised in understanding how the Company defines its non-GAAP financial measures. Reconciliations of the Company's non-GAAP financial measures to the nearest comparable GAAP measures are set forth in the section below titled "Unaudited Reconciliation of Non-GAAP to GAAP Results."

#### About Weibo

Weibo is a leading social media for people to create, share and discover content online. Weibo combines the means of public self-expression in real time with a powerful platform for social interaction, content aggregation and content distribution. Any user can create and post a feed and attach multi-media and long-form content. User relationships on Weibo may be asymmetric; any user can follow any other user and add comments to a feed while reposting. This simple, asymmetric and distributed nature of Weibo allows an original feed to become a live viral conversation stream.

Weibo enables its advertising and marketing customers to promote their brands, products and services to users. Weibo offers a wide range of advertising and marketing solutions to companies of all sizes. The Company generates a substantial majority of its revenues from the sale of advertising and marketing services, including the sale of social display advertisement and promoted marketing offerings. Designed with a "mobile first" philosophy, Weibo displays content in a simple information feed format and offers native advertisement that conform to the information feed on our platform. To support the mobile format, we have developed and continuously refining our social interest graph recommendation engine, which enables our customers to perform people marketing and target audiences based on user demographics, social relationships, interests and behaviors, to achieve greater relevance, engagement and marketing effectiveness.

#### Safe Harbor Statement

This press release contains forward-looking statements. These statements are made under the "safe harbor" provisions of the U.S. Private Securities Litigation Reform Act of 1995. These forward-looking statements can be identified by terminology, such as "will," "expects," "anticipates," "future," "intends," "plans," "believes," "confidence," "estimates" and similar statements. Among other things, Weibo's expected financial performance and strategic and operational plans, as described, without limitation, in quotations from management in this press release, contain forward-looking statements. Weibo may also make written or oral forward-looking statements in the Company's periodic reports to the U.S. Securities and Exchange Commission ("SEC"), in announcements, circulars or other publications made on the website of The Stock Exchange of Hong Kong Limited (the "Hong Kong Stock Exchange"), in press releases and other written materials and in oral statements made by its officers, directors or employees to third parties. Statements that are not historical facts, including statements about the Company's beliefs and expectations, are forward-looking statements. Forward-looking statements involve inherent risks and uncertainties. A number of important factors could cause actual results to differ materially from those contained in any forward-looking statement. Potential risks and uncertainties include, but are not limited to, Weibo's limited operating history in certain new businesses; failure to grow active user base and the level of user engagement; the uncertain regulatory landscape in China; fluctuations in the Company's quarterly operating results; the Company's reliance on advertising and marketing sales for a majority of its revenues; failure to successfully develop, introduce, drive adoption of or monetize new features and products; failure to compete effectively for advertising and marketing spending; failure to successfully integrate acquired businesses; risks associated with the Company's investments, including equity pick-up and impairment; failure to compete successfully against new entrants and established industry competitors; changes in the macro-economic environment, including the depreciation of the Renminbi; and adverse changes in economic and political policies of the PRC government and its impact on the Chinese economy. Further information regarding these and other risks is included in Weibo's annual report on Form 20-Fs and other filings with the SEC and the Hong Kong Stock Exchange. All information provided in this press release is current as of the date hereof, and Weibo assumes no obligation to update such information, except as required under applicable law.

#### **Contact:**

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## WEIBO CORPORATION UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (In thousands of U.S. dollars, except per share data)

	Three months ended						Six months ended			
	J	June 30,		March 31,		June 30,		June 30,	J	June 30,
		2022	2023		2023			2022		2023
Net revenues:										
Advertising and marketing	\$	385,559	\$	355,300	\$	385,674	\$	812,680	\$	740,974
Value-added services		64,593		58,478		54,566		122,094		113,044
Net revenues		450,152		413,778		440,240		934,774		854,018
Costs and expenses:										
Cost of revenues <sup>(1)</sup>		95,314		85,853		94,272		200,115		<b>180,12</b> 5
Sales and marketing <sup>(1)</sup>		115,512		106,494		105,425		240,823		211,919
Product development <sup>(1)</sup>		106,403		90,676		92,945		218,837		<b>183,62</b> 1
General and administrative <sup>(1)</sup>		28,809		34,265		24,145		68,036		58,410
Impairment of intangible assets		10,176		-		-		10,176		
Total costs and expenses		356,214		317,288	_	316,787		737,987	_	634,075
Income from operations		93,938		96,490		123,453	_	196,787	_	219,943
Non-operating income (loss):										
Investment related gain (loss), net		(25,676)		27,155		(25,190)		(203,626)		1,965
Interest and other income (loss), net		(21,721)		2,682		11,357		(7,305)		14,039
		(47,397)	_	29,837	_	(13,833)	_	(210,931)		16,004
Income (loss) before income tax expenses		46,541		126,327		109,620		(14,144)		235,942
Less: Income tax expenses		17,502		21,852		25,450		29,218		47,302
Nat income (loso)		29,039		104,475		84,170		(43,362)		188,645
Net income (loss) Less: Net income (loss) attributable to non-controlling interests		29,039 739		104,475 556		257		(43,302)		813
Accretion to redeemable non-controlling interests		-		3,427		2,526		(4,150)		5,953
Net income (loss) attributable to Weibo's shareholders	\$	28,300	\$	100,492	\$	81,387	\$	(39,224)	\$	181,879
	-		<u> </u>		<u> </u>		<u> </u>	<u>()</u> /	÷	
Basic net income (loss) per share attributable to Weibo's shareholders	¢	0.40	¢	0.40	¢	0.05	¢	(0.45)	¢	0.5
	\$	0.12	\$	0.43	\$	0.35	\$	(0.17)	\$	0.77
Diluted net income (loss) per share attributable to Weibo's shareholders	\$	0.12	\$	0.42	\$	0.34	\$	(0.17)	\$	0.77
	-		-		-		-	(0.2.7)	-	
Shares used in computing basic net income (loss) per share										
attributable to Weibo's shareholders		235,521		234,705		235,361		235,364		235,035
Shares used in computing diluted net income (loss) per share attributable to Weibo's shareholders		237,025		236,895		237,886		235,364		237,393
		237,023		230,033		237,000		233,304		237,33
(1) Stock-based compensation in each category:										
Cost of revenues	\$	2,716	\$	2,536	\$	2,238	\$	5,053	\$	4,774
Sales and marketing		5,502		4,613		4,113		10,117		8,720
Product development		16,760		13,800		13,256		30,096		27,056
General and administrative		6,483		6,676		6,460		13,246		13,13

#### WEIBO CORPORATION UNAUDITED CONDENSED CONSOLIDATED BALANCE SHEETS (In thousands of U.S. dollars)

	December 31, 2022			June 30, 2023		
Assets						
Current assets:						
Cash and cash equivalents	\$	2,690,768	\$	2,360,744		
Short-term investments		480,428		468,735		
Accounts receivable, net		502,443		446,654		
Prepaid expenses and other current assets		391,502		406,257		
Amount due from SINA <sup>(1)</sup>		487,117		492,530		
Current assets subtotal		4,552,258		4,174,920		
Property and equipment, net		249,553		222,612		
Goodwill and intangible assets, net		245,223		224,202		
Long-term investments		993,630		1,309,217		
Other non-current assets		1,088,790		947,982		
Total assets	\$	7,129,454	\$	6,878,933		
Liabilities, Redeemable Non-controlling Interests and Shareholders' Equity						
Liabilities:						
Current liabilities:	<i>.</i>	464.000	<b>•</b>			
Accounts payable	\$	161,029	\$	156,383		
Accrued expenses and other current liabilities		923,678		675,959		
Income tax payable Deferred revenues		55,282 79,949		53,254		
Dividends payable		79,949		85,571		
		1 210 020		200,136 1,171,303		
Current liabilities subtotal		1,219,938		1,1/1,303		
Long-term liabilities:						
Unsecured senior notes		1,540,717		1,541,868		
Long-term loans		880,855		882,916		
Other long-term liabilities		97,404		89,212		
Total liabilities		3,738,914		3,685,299		
Redeemable non-controlling interests		45,795		E 4 97E		
		45,795		54,875		
Shareholders' equity :						
Weibo shareholders' equity		3,330,250		3,124,261		
Non-controlling interests		14,495		14,498		
Total shareholders' equity		3,344,745	_	3,138,759		
Total liabilities, redeemable non-controlling interests and shareholders' equity	\$	7,129,454	\$	6,878,933		

(1) Included short-term loans to and interest receivable from SINA of US\$420.4 million as of December 31, 2022 and US\$436.0 million as of June 30, 2023.

#### WEIBO CORPORATION UNAUDITED RECONCILIATION OF NON-GAAP TO GAAP RESULTS (In thousands of U.S. dollars, except per share data)

	Three months ended						Six months ended			
					une 30, 2023			ne 30, J		
Income from energiance	\$	93,938	\$	<b>2023</b> 96,490	\$	123,453	\$	<b>2022</b> 196,787	\$	<b>2023</b> 219,943
Income from operations Add: Stock-based compensation	Ф	93,936 31,461	Ф	27,625	Э	26,067	Ф	58,512	Ф	53,692
Amortization of intangible assets resulting from business		51,401		27,025		20,007		56,512		55,092
0		4.005		4 420		4 0 7 1		10.040		0 710
acquisitions		4,895		4,439		4,271		10,646		8,710
Accrual of non-cash compensation cost to non-controlling interest		4 0 2 4						10.000		
shareholders		4,824		-		-		10,898		-
Impairment of intangible assets		10,176		-		-		10,176		-
Non-GAAP income from operations	\$	145,294	\$	128,554	\$	153,791	\$	287,019	\$	282,345
Net income (loss) attributable to Weibo's shareholders	\$	28,300	\$	100,492	\$	81,387	\$	(39,224)	\$	181,879
Add: Stock-based compensation	φ	20,300 31,461	φ	27,625	φ	26,067	φ	58,512	φ	53,692
Amortization of intangible assets resulting from business		51,401		27,025		20,007		50,512		55,092
		4 005		4 420		4 071		10 6 46		0 710
acquisitions		4,895		4,439		4,271		10,646		8,710
Accrual of non-cash compensation cost to non-controlling interest		4 0 2 4						10,000		
shareholders		4,824		-		-		10,898		-
Impairment of intangible assets		10,176		-		-		10,176		-
Investment related gain/loss, net <sup>(1)</sup>		25,676		(27,155)		25,190		203,626		(1,965
Non-GAAP to GAAP reconciling items on the share of equity method investments		8,571		4,183		(11,262)		5,917		(7,079
Non-GAAP to GAAP reconciling items for the income/loss		5,51 -		.,		(,- •-)		-,		(.,
attributable to non-controlling interests		(278)		(157)		(156)		(4,909)		(313
Tax effects on non-GAAP adjustments <sup>(2)</sup>		(5,541)		196		(727)		(16,312)		(531
Amortization of issuance cost of convertible debt, unsecured senior		(5,541)		190		(/2/)		(10,512)		(551
		1 6 1 1		1 606		1.000		2 2 2 2		0.040
notes and long-term loans	+	1,611	-	1,606	-	1,606	-	3,222	-	3,212
Non-GAAP net income attributable to Weibo's shareholders	\$	109,695	\$	111,229	\$	126,376	\$	242,552	\$	237,605
Non-GAAP diluted net income per share attributable to Weibo's										
shareholders	¢	0.46*	\$	0.47	\$	0.53	\$	1.02*	\$	1.00
	\$	0.40	Þ	0.47	<b>.</b>	0.55	Þ	1.02	Þ	1.00
Shares used in computing GAAP diluted net income (loss) per share		005 005		226.005		005 000		225 264		
attributable to Weibo's shareholders		237,025		236,895		237,886		235,364		237,393
Add: The number of shares for dilution resulted from convertible debt $^{(3)}$		6,753		-		-		6,753		-
The number of shares for dilution resulted from unvested restricted										
share units <sup>(3)</sup>		-		-		-		976		-
Shares used in computing non-GAAP diluted net income per share										
attributable to Weibo's shareholders		243,778		236,895		237,886		243,093		237,393
	_	-, -		,		_ ,	_	-,		- ,
Adjusted EBITDA:										
Net income (loss) attributable to Weibo's shareholders	\$	28,300	\$	100,492	\$	81,387	\$	(39,224)	\$	181,879
Non-GAAP adjustments		81,395		10,737		44,989		281,776		55,726
Non-GAAP net income attributable to Weibo's shareholders		109,695	_	111,229		126,376		242,552	_	237,605
Interest (income) expense, net		(8,443)		(9,743)		1,366		(19,429)		(8,377
Income tax expenses		23,043		21,657		26,177		45,530		47,834
Depreciation expenses		8,616		10,601		9,962		17,346		20,563
Adjusted EBITDA	¢		¢		¢		¢		¢	
	\$	132,911	\$	133,744	\$	163,881	\$	285,999	\$	297,625

(1) To adjust impairment and provision on investments, gain/loss on sale of investments and fair value change of investments.

(2) To adjust the income tax effects of non-GAAP adjustments, which primarily related to amortization and impairment of intangible assets resulting from business acquisitions and fair value change of investments. Other non-GAAP adjustment items have no tax effect, because (i) they were recorded in entities established in tax free jurisdictions, or (ii) full valuation allowances were provided for related deferred tax assets as it is more-likely-than-not they will not be realized.

- (3) To adjust the number of shares for dilution resulted from convertible debt and unvested restricted share units which were anti-dilutive under GAAP measures.
- \* Net income attributable to Weibo's shareholders is adjusted for interest expense of convertible debt for calculating diluted EPS.

## WEIBO CORPORATION UNAUDITED ADDITIONAL INFORMATION (In thousands of U.S. dollars)

		Three months ended						Six mont	ths ended		
		June 30, March 31, June 30,		June 30,			June 30,				
		2022	2023 2023		2023	2022			2023		
Net revenues											
Advertising and marketing											
Non-Ali advertisers	\$	361,831	\$	337,031	\$	358,894	\$	763,027	\$	695,925	
Alibaba - as an advertiser		23,728		18,269		26,780		49,653		45,049	
Subtotal		385,559		355,300		385,674		812,680		740,974	
Value-added services		64,593		58,478		54,566		122,094		113,044	
	\$	450,152	\$	413,778	\$	440,240	\$	934,774	\$	854,018	